

Fleet Manager Job Description

Role Description

The Fleet Manager will be responsible for overseeing all vehicles on the various lots across three + locations at Peach. They will oversee the company's fleet of used vehicles, ensuring smooth operations, timely and optimized vehicle transfers between locations, data tracking and analysis to inform strategic decision making. This role involves close collaboration across multiple departments and interfaces with customers as well.

Duties and responsibilities

People & Operations Management

- Ensure that the location-specific teams are completing the various tasks that are required. For example, ensure trackers are filled, cars are cleaned, fueled, washed and ready for customer handover.
 - **Result:** Location specific teams are adhering to their roles and responsibilities. Vehicles are maintained in high-quality condition. Weekly meetings are held and managed.
- Performance Management of Fleet Team. Ensure that every team member on the fleet team is performing to Peach standard
 - **Result:** Track performance of all Fleet team members and ensure that they are performing their various roles and responsibilities.
- Coaching, mentoring and 1-1 management of the team.
 - **Result:** 1:1s are had will all members of the Fleet team; career development is prioritized and relevant training are ID'd and given.
- Own the tracking of all the data across the three locations for car and fleet-specific data points - including but not limited to: number of cars on the lot per location; fuel costs on average per location; average number of days cars are on the lot before being sold etc.
 - **Result:** All trackers are filled accurately by the individuals running these teams; data is analyzed and used at various meetings to ensure decision making is data driven.
- Manage any issues that come up on the lot, and direct the team to respond accordingly.
 - **Result:** "First Responder" for fleet able to deal with issues that arise, and direct the team to the *best* decision in the situation.

Customer Service

 As needed, Customers are attended to with care and it is the priority of the whole Fleet team to meet the needs of the customer, first. ■ **Result:** There are no customer complaints about engaging with the Fleet team. The Fleet team ensures the customers are put first and supports the Sales team as needed.

Internal Team Collaborations

- Data systems and processes are built in conjunction with adjacent teams (Sales, Inspections etc.)
 - **Result:** New systems and data collection are built with adjacent teams to ensure usability and reduce duplication.
- Supporting investigations for any accidents on the lot that both meet the needs of the customer without being hefty costs to the business; and systems are created to ensure outcomes and lessons learned.
 - **Result:** Investigations into any issues are fair for both the team and the customer; systems are built in response to issues; lessons are learned and mistakes are not made twice.

Strategize on scaling the business, problem solve

- Iterate, test and implement systems to support the scale and growth of Peach in Kenya (i.e. if we have 4 locations across Nairobi and another location in Nakuru, how do we organize viewings for potential buyers? How do we move vehicles from locations effectively and with low cost? How do we better understand which vehicles sell at the various locations and strategically place vehicles to meet the needs of potential buyers in those locations)
 - **Result:** Scalable systems are built that meet the current needs of Peach, while considering future needs.
- Dive into larger strategic questions that will prevent our ability to scale as a business (i.e. how can we move more cars while spending less on fuel? How can we move cars from NBO to Nakuru?)
 - Result: Strategic questions are looked into and systems are built to manage.

Requirements:

- Experience working in logistics with a proven track record of systems building in this space
- Strong organizational and time-management skills.
- Excellent communication and interpersonal skills.
- Attention to detail
- Ability to work independently and within a team environment.
- Interested candidates must have a valid driving license and minimum of one years driving experience (valid DL required)
- Candidates with knowledge of or experience working with vehicles will be given preference.

Peach Core Values

Peach Cars is a values-driven organization. If you are interested in this role, please be prepared to speak to the following values, including how you understand them and would put them into practice in your efforts day-to-day.

- Ownership ~ Complete work is the expectation; going above and beyond is who we are and what we do
- Respect ~ Communication is key and this is always done in a respectful manner, no matter how difficult; as a team, we may disagree but we commit
- Challenge ~ As a company, we are anti comfort zones; Peach is a place for learning and growth.

Join Our Team:

If you are a thoughtful process-oriented individual with a desire to innovate and grow our team, we want to hear from you! Join us at Peach Cars and be a part of a dynamic team dedicated to revolutionizing the automotive industry in Kenya. To apply, please submit your resume and a brief answer to the question "What do you think are the major qualities that this role will require, and why do you think you'll be successful at it?" to careers@peach-technology.com

Peach Cars is an equal opportunity employer and welcomes applications from individuals of all backgrounds. We value diversity and inclusion in our workplace.